



RUSSIA & CIS

private clients

Zurich, the Dolder Grand Hotel, 29 February & 1 March 2012

- Russian & CIS HNWI's : what do they need for their business and family interests?
- How to use onshore and offshore jurisdictions for international tax planning?
- Exchange of tax information between Switzerland and Russia: challenges and solutions
- Transfer of residence: what are the optimal countries today?

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Chamber of Tax Advisers of the Russian Federation



Association of Lawyers of the Russian Federation

MEDIA



8.50 | **Olga Boltenko**, Partner, Withers LLP, Zurich

Opening speech by the conference chairman

RUSSIAN & CIS HNWS: WHO ARE THEY? WHAT DO THEY NEED?

9.00 | **Olga Boltenko**

Katie Booth, Partner, Templewood, London
Igor Ishchenko, Head of Global Wealth Management, Russian Commercial Bank, Cyprus
Alexander Kotchubey, Executive Vice-President, Lombard Odier, Geneva
Svetlana Ryabokon, Head of corporate and fiduciary services, Oracle Capital Group, London

Panel discussion: what are the needs of the Russian/CIS private clients today?

Private Banker's perspective	Lawyer's perspective
Investment Manager's perspective	Family Officer's perspective

11.00

Coffee break

WHAT DOES THE PRIVATE CLIENT NEED? HIS BUSINESS INTERESTS

11.30 | **Roustam Vakhitov**, Head of Tax Practice, International Tax Associates, Moscow

Russian tax planning - challenges and solutions

Inbound and outbound investments	information, anti tax avoidance rules and
Structuring of private equity in Russia	implementation issues
Tax compliance in Russia: exchange of tax	Recent legislative developments

12.00 | **Andrew Terry**, Partner, Withers LLP, London

International tax structuring for Russian and CIS clients

Pre-IPO structures	Real estate structures
Private Equity Structures	Use of onshore and offshore jurisdictions

12.30

Lunch sponsored by  PROPERTYVISION
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14.00 | **Kira Egorova**, Senior Associate Alrud, Moscow

Structuring considerations for Russian clients - legal issues

Corporate governance	Anti-monopoly and strategic investments laws
Shareholder agreements	Currency control issues

14.30 | **Elena Ovcharova**, Head of administrative defence for business group, Pepeliaev Group, Moscow

Issues of disclosure of foreign bank accounts of Russian residence and liabilities for non-disclosures

15.00 | **Chris Coffin**, Partner, Withers, London
Rupert D'Cruz, Barrister, Littleton Chambers, Secretary of the British-Russian Law Association and English Bar Council's Representative for the CIS, London
Julia Zagonek, Associate, White and Case, Moscow and London

Panel discussion: my business being sued - what can I do?

Litigation in Russia	Litigation funding
Litigation in London	International arbitration

15.40

Coffee break

THE CIS TODAY

16.00 | **Sofiya Zhylkaidarova**, Managing Partner, Signum Law Firm, Almaty, Kazakhstan

Working with clients from Kazakhstan

Inbound and outbound investments	Real estate structures
Private equity structures	Wealth planning structures

16.40 | **Irina Paliashvili**, President, Senior Counsel, RULG, Kiev, Ukraine

Working with clients from Ukraine

Inbound and outbound investments	Real estate structures
Private equity structures	Wealth planning structures

17.20 | **Ilgar Mehti**, Managing Partner, Ekvita LLC, Baku, Azerbaijan

Working with clients from Azerbaijan

Challenges and opportunities	Legislative framework: tax implications and
Inbound and outbound investments	corporate structures
Typical investment structures	What the future holds?

18.00

End of the first day of the conference

19.30

Gala dinner at Baur au Lac Hotel sponsored by



SESSION A

9.00 | **Olga Boltenko**, Partner, Withers LLP, Zurich

Opening speech by the conference chairman

9.10 | **Robert Amsterdam**, Founding Partner, Amsterdam and Peroff, London
Oleg Babinov, Managing Director, Risk Advisory Group Limited, London
Gary Walters, Risk Management Limited, London

WHAT DOES THE PRIVATE CLIENT NEED? SECURITY

Panel discussion: risk and reputation management: how to protect your client and yourself?

New private fortunes in Russia: how to distinguish the legitimate fortunes from the criminal methods of enrichment?

How to protect your client's security and reputation?
 How to protect your client? High profile cases

10.10

Coffee break

WHAT DOES THE PRIVATE CLIENT NEED? FAMILY INTERESTS

10.40 | **Roman Joukovski**, Member of the Advisory Board, Oracle Capital Group, London
Daniel Mateos, Partner, Werner Capital, London

Family office for Russian and CIS clients

Single-family office vs multi-family office

How does it work?

11.10 | **Maria Prigarina**, Deputy Head of civil law department, Cliff, Moscow
Inga Skvortsova, Business Development Director, Cliff, Moscow

Family law and divorce in Russia

Marriage and lex personalis of Russian citizens
 Prenuptial agreement under a foreign law
 Spouses joint property division

Children and the determination of their fate during divorce

11.40 | **Mark Harper**, Partner, Withers LLP, London

Foreign divorces - lies and truths

Divorces abroad - forum shopping

Divorces in the United Kingdom
 Prenuptial agreements

12.10

Lunch

WHAT DOES THE PRIVATE CLIENT NEED? MOVING COUNTRIES

14.00 | **Ekaterina Mavrenkova**, Managing Partner, Henley & Partners, Zurich

Foreign passport shopping - what are my options?

Residence planning

Alternative citizenship

14.30 | **Urs Haegi**, Partner, Vischer Ltd, Member of the Board, Swiss-Russian Forum, Zurich

I am moving to Switzerland - what do I need to know?

15.00 | **Olga Kucherenko**, Manager, Deloitte, London

I am moving to the United Kingdom - what do I need to know?

15.30 | **Yann Mrazek**, Managing Partner (Dubai office), Cramer-Salamian, Dubai

I am moving to the United Arab Emirates - what do I need to know?

16.00 | **Luc Rodesch**, Head of private banking, Banque de Luxembourg, Luxembourg

I am moving to Luxembourg - what do I need to know?

16.30

Coffee break

WHAT WILL THE FUTURE BRING?

17.00 | **Olga Boltenko**
Vladimir Gidirim, Partner, Ernst & Young (CIS), Moscow
Roman Joukovski, Member of the Advisory Board, Oracle Capital Group, London
Alexander Khvoschinskiy, CEO, Partner, Legal Studies, Moscow
Alexander Kotchubey, Executive Vice-President, Lombard Odier, Geneva

Discussion club: future of Russia & CIS wealth and wealth planning industry for Russia & CIS

Offshore or not offshore that is the question
 The importance of politics: will it ever go away?

Let's push harder: the question of compliance
 London-gard or Singapore-burg: the future of Russian money

18.00

End of the conference

BREAKFAST BREAKOUT SESSIONS

8.20 | **Jan van Bueren**, Head Wealth Structuring, ABN Amro/Union Bancaire Privée, Zurich
Peter Economides, Chairman, Totalserve, Cyprus
Jean-Luc Fisch, Partner, Allen & Overy, Luxembourg

International tax planning for Russian and CIS clients - jurisdictional focus

The Netherlands
 Luxembourg
 Cyprus

Participants can attend breakfast breakout sessions in one of four rooms before Session A and Session B start.

SESSION B

9.10 | **Andrew Terry**, Partner, Withers LLP, London

Opening speech by the conference chairman

WHAT DOES THE PRIVATE CLIENT NEED? WEALTH PLANNING

9.20 | **Justine Markowitz**, Partner, Withers LLP, Geneva
Tatiana Rydeard, Vice President, IFG Trust, Moscow and Zurich
Thomas Zwiefelhofer, Director, Allgemeines Treuunternehmen, Vaduz
Beat Reichen, Managing Director, Swiss Life, Zurich

Panel discussion: wealth protection structures – what are my options?

International wills
 Anglo-saxon trusts
 Private placement life insurance
 Private Trust Companies
 Russian law restrictions on foreign wealth planning structures

10.20

Coffee break

10.50 | **David Brownbill**, Barrister, XXIV Old Buildings, London

Asset Protection - how can I control my trust?

11.20 | **Dawn Goodman**, Partner, Withers LLP, London

They want to take my assets – what should I do?

Trust and estate litigation
 Challenging and avoiding challenges to trustee decisions
 Modification of trusts in contentious situations
 Foreign tax authorities' intervention in offshore proceedings
 Designer legislation of IFCs

11.50 | **Alexey Katulevskiy**, Member of the Board, Direct Capital Solutions (Cyprus) Limited

Case Study: 3 best protection structures preferred by Russian UHNWI. What would stand offshore regulation changes in Russia?

Private Foundations, Private Trust Companies and Private Label Funds
 Jurisdiction preferences
 Expected Civil Code novelties, tightening offshore regulation in Russia
 UBOs disclosure registry, joint liability of SPV representatives
 Invalidation of transactions and risk mitigation measures
 Russian implications of new international regulations (US FATCA, UK FCPA, etc.)

12.20

Lunch

WHAT DOES THE PRIVATE CLIENT NEED? MY HOME

14.00 | **Ekaterina Evdokimova**, Partner, Noerr, Munich

My home in Russia

What do you need to know before you start?
 Local law restrictions on foreign ownership
 The process of the transfer - legal issues
 Effective tax structures for holding real estate
 Use of trusts for holding real estate

14.30 | **Dmitry Pentsov**, Senior Associate, Froriep Renggli, Geneva

My home in Switzerland

What do you need to know before you start?
 Local law restrictions on foreign ownership
 The process of the transfer - legal issues
 Building the house in Switzerland: legal issues

15.00

Coffee break

15.20 | **Jennifer Foort**, Head of Russian Desk, Savills, London
Ayshat Gaydarova, Associate, Withers LLP, Zurich

My home in the United Kingdom

What do you need to know before you start?
 The process of the transfer - legal issues
 Effective tax structures for holding real estate
 Use of trusts for holding real estate

15.50 | **Alexandre Kurgansky**, Notary, Etude Colas, Dogliani, Kurgansky, Nice

My home in France

What do you need to know before you start?
 The process of the transfer - legal issues
 Effective tax structures for holding real estate
 Use of trusts for holding real estate

16.20

End of the conference

RUSSIA & CIS

private clients



Practical information

Venue

The Dolder Grand Hotel
Kurhausstrasse 65, Zurich
Tel. +41 (0)44 456 60 00

How to register

by phone: +41 (0) 22 849 01 11
by fax: +41 (0) 22 849 01 10
by e-mail: info@academyfinance.ch
by post: Academy & Finance SA
PO Box 6069, CH-1211 Geneva 6
www.academyfinance.ch

Fees

- for the conference and the gala dinner: CHF 2590
- for 29 February and the gala dinner: CHF 1350
- for 1 March only: CHF 1250

These prices do not include the Swiss VAT (8%).

Discount

If there are two or more attendees from the same institution, a 10% reduction of the fees may be claimed for the second and the third registration.

Registration and payment

Upon reception of your registration Academy & Finance will send you an invoice. Payment can be made by credit card, bank transfer or cheque. Your registration will be binding on the organisers only after payment has been fully received by Academy & Finance SA.

- Credit card payments will be debited immediately upon the receipt of card details. Credit card payments will be subject to a surcharge of 4 % (incl. VAT) to cover commission charges.
- Bank transfers should be made to Academy & Finance SA; the bank details will be indicated on the invoice.

Substitution & Cancellation policy

Substitutions from the same company are accepted at any time. Cancellation requests must be received in writing, by fax or by post up to the following dates end of business (Geneva):

- 27 January 2012 refund of 100%
- 10 February 2011 refund of 40%
- after 11 February 2012 no refund will be made for cancellation

ZURICH 29 FEBRUARY & 1 MARCH 2012

REGISTRATION FORM

You can also register by telephone: + 41 (0)22 849 0111

Conference & Gala dinner

I register for the Russia & CIS private clients conference and I choose:

the conference and the gala dinner 29 February 2012 1 March 2012

Choice of seminars on 1st March

I choose: Session A Session B

I choose the breakfast session on Luxembourg Israel Cyprus The Netherlands

Accommodation

Please send me the hotel booking form with preferential rates

Full name _____

Position _____

Company _____

Address _____

Postcode _____

City _____

Country _____

Tel _____

Fax _____

Mobile _____

E-mail _____

Special dietary requirements (if any) _____

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Credit card payments will be debited immediately upon receipt of card details. Credit card payments will be subject to a surcharge of 4% (inc. VAT) to cover commission charge.

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Date _____

Signature _____

The organisers reserve the right to change the programme if, despite their best efforts, circumstances oblige them to do so.